

THE BOTTOM LINE

\$82,109

BACK IN THE POCKET.

THAT'S WHAT EFFECTIVE SOLAR LOOKS LIKE!

No pressure, no guesswork. Detailed analysis done on your behalf with a bottom-line impact that helps your business save and thrive!

THE CHALLENGE

Not whether to invest. Who to trust.

For many Australian businesses, the question around solar (and batteries) is not whether to invest. It is who to trust, what products to go with and how to decide on a system that will be most effective for your organisation. Internal decision accountability that brings results. The local market is flooded with providers making bold promises, pushing systems that are not right-sized, and disappearing the moment something goes wrong. Decision-makers do their research, collect multiple quotes, and still walk away unsure whether they are being sold to or advised.

That was the situation facing one Queensland-based client when they began exploring solar and battery storage for their property. They needed the true numbers, honest answers, and a provider who would still pick up the phone a year or more after installation. After speaking with X-Alt Solar, they found exactly that.

THE SOLUTION

The modelling is done before we recommend a thing.

We analyse your power usage data and account for potential future increases in consumption. We model solar and battery scenarios that best fit your investment criteria, whether that be return on investment, payback period, or Net Present Value; and we present multiple system scenarios that support these criteria. All this modelling is completed for you before we recommend any particular system.

X-Alt Solar walked through a range of solar options with this client and structured a solution that made financial sense from day one. The completed installation was independently reviewed by the QGE team for network compliance and approval.

AT A GLANCE

THE CHALLENGE

- A market flooded with bold promises
- Systems that aren't right-sized
- Providers who disappear post-install
- A need for true numbers, not a pitch

THE RESULT

- ✓ \$82,109 back in the pocket
- ✓ Verifiable electricity savings
- ✓ Zero performance issues
- ✓ Engineer-approved install
- ✓ Real-time monitoring, ongoing

CREDENTIALS

NETCC accredited
Founded 2017
30+ yrs business · 8+ yrs renewables

[Learn more](#)[Book a call](#)

THE RESULT

Measurable, trackable, in real time.

The results were immediately measurable and trackable in real time.

✓ Electricity savings	Verifiable
✓ System performance issues	Zero
✓ Installation quality	Engineer approved
✓ Government incentives	STCs applied to reduce upfront system cost
✓ Monitoring	Full real-time visibility, with option for broader plant management

No problems. No surprises. Just a system that performs every single day. Day in, day out.

THE BENEFITS

When we give you a number, we stand behind it.

Clients receive a tailored energy consultation. They are walked through the financial analysis, given honest projections, and supported through every step of installation and commissioning. For businesses navigating rising energy costs, grid instability, or rebate deadlines, that diligence is the difference between a system that delivers and one that disappoints. X-Alt holds NETCC accreditation and offers workmanship warranties that go beyond industry standard. When we give you a number, we stand behind it.

ABOUT BRIAN MILLS · X-ALT SOLAR



Brian Mills
Founder, X-Alt Solar

Brian Mills founded X-Alt Solar in 2017 after recognising that Australian businesses were paying more than they needed to on power, and that most solar providers were selling systems rather than solving problems. With over 30 years in business and more than 8 years in the Renewable Energy sector, we design every solution around ROI, payback period, and long-term cost reduction. X-Alt specialises in commercial solar, battery storage, implementing real-time performance monitoring for existing plants, monitoring effective ROI across both current and new plants, all whilst offering innovative financing options available for businesses that prefer zero upfront outlay.

Want to know what solar and batteries could save your business?

Or how we can help you manage your existing systems more effectively?
We will run through the numbers or help you manage your existing facilities.

No pressure, no obligation.

X-ALT SOLAR

BOOK A FREE 30-MIN CONSULT
calendly.com/brian-xaltsolar/30min

Visit www.x-alt-solar.com.au

Call **1300 925 876**

Connect with Brian on [LinkedIn](#)