

CONSTRUCTION, DISTRIBUTION, LEGAL & NONPROFIT BUSINESSES:

Stop Losing Money to Slow, Unresponsive IT Support



How NY/NJ/CT business owners are getting enterprise-grade Managed IT and Cybersecurity without the enterprise price tag.

You run a busy operation. Your team is juggling projects, deadlines, and clients every single day. The last thing you should be doing is troubleshooting IT problems or worrying about whether your data is actually protected.

Yet, you're dealing with network issues that slow your crew down. Waiting on hold when something breaks. Getting sold hardware or software you don't actually need. And wondering whether your data is truly protected against the cyber threats that are growing by the day.

If you have 20 to 40 workstations and your current IT provider treats you like an afterthought, you already know the cost of bad IT. It's not just the invoice. It's the downtime. It's the lost productivity. It's the risk.

THE PROBLEM MOST BUSINESSES DON'T SEE COMING

Most organizations believe their technology is "good enough" because things appear to be working day-to-day.

But behind the scenes, many businesses are operating with hidden risks:

1. Security gaps that could lead to ransomware or data breaches
2. Backup systems that have never actually been tested
3. Outdated infrastructure quietly slowing down staff productivity
4. No long-term IT strategy tied to real business goals

The result is constant frustration for employees, wasted time troubleshooting issues, and exposure to risks that could lead to downtime, financial loss, or reputational damage.

The biggest missed opportunity? Technology should be making your organization more efficient. Instead, it's quietly holding you back.

WHAT IF THERE WAS A BETTER WAY?

What if your technology just worked? What if you had a team that understood your industry, answered the phone every single time, and made sure your systems were secure, and running at full speed?

What if switching IT providers was simple, handled entirely for you, and backed by a guarantee that removed all the risk?

There is a better way. And it starts with a 10-minute conversation.

WHO WE ARE

XSolutions Consulting Services, LLC



My name is Joe Imperato, and I co-founded XSolutions in 1999 with one goal: make sure businesses never have to suffer through bad IT again.

If you've ever seen one of those home renovation shows where they find the crummiest house on the block, come in, fix it up, and suddenly everyone in the neighborhood wants that house, then you understand the basics of what we do.

Think of your technology environment like that house. If the foundation is unstable, everything inside is at risk. Our job is to come in, assess what you have, rebuild it right, and maintain it so everything runs the way it should. Most clients barely notice the transformation. They just know things work now. That's exactly how we like it.

For more than 25 years, we've been the Managed IT and Cybersecurity partner for Construction, Distribution, Legal, and Nonprofit businesses across Rockland County, Bergen County, Westchester, and the wider NY/NJ/CT tri-state area.

We're not a giant, faceless IT corporation. We're a local team that specializes in businesses with 20 to 40 workstations. We know your industry. We know your software. And we know what it takes to keep your operation running without interruption.

Here's what sets us apart:

- **15-Minute Response Guarantee:** A real person answers every call, every time. No voicemail. No ticket queue. No waiting.
- **200+ Five-Star Google Reviews:** Our clients don't just tolerate their IT company. They brag about us.
- **World-Class Customer Experience Certification:** We are one of only 50 IT companies worldwide certified by the DiJulius Organization, the same firm that has trained Ritz-Carlton and Chick-fil-A.
- **25+ Years in Business:** Some of our founding clients are still with us today.
- **60-Day Money-Back Guarantee:** If we don't deliver, you don't pay. Period.

Before starting XSolutions, I spent 21 years at Xerox Corporation in financial analysis and operations, including a stretch as Acting Controller. That background gives me something most IT company owners don't have: a deep understanding of how real businesses run, the budget pressures, the operational risks, and what downtime actually costs your team.

WE DON'T JUST FIX COMPUTERS. WE FACILITATE IT TRANSFORMATIONS.

You didn't start your business to manage IT infrastructure. You started it to build something, serve your clients, and grow. Our role is simple: remove technology as a source of stress so it becomes a reliable tool that supports your growth, protects your data, and gives you the confidence to sleep well at night.

Rather than acting as a help desk that only reacts when something breaks, we function as a strategic technology partner. Our approach focuses on three core areas:

Stability Your systems are monitored, maintained, and updated so issues are addressed before they ever disrupt your team. Instead of waiting for something to break, we identify potential problems early and resolve them proactively. The result is a technology environment that stays running smoothly and supports your team without constant interruptions.

Security Your network, devices, and data are protected using layered cybersecurity tools and continuous monitoring. Endpoint detection, threat response, security awareness training, and dark web scans are built into every plan. Not bolted on as an afterthought.

Strategy We align technology decisions with your business goals so your infrastructure supports growth rather than limiting it. Quarterly reviews, technology roadmapping, and vendor management keep your IT moving in the same direction as your business.

This combination allows our clients to operate confidently, knowing their technology environment is secure, reliable, and professionally managed.

The same approach that solved the “impossible” IT problem for one of our clients.

When Direct Waste Services was told by their previous IT provider that modernizing their infrastructure was impossible without a massive capital expense, they called us. We designed a hybrid solution that moved them to the cloud while keeping their financial system hosted locally, exactly the way leadership needed it. The capital expense their old provider said was unavoidable? Significantly reduced. The migration they were told couldn't be done? Done.

WHAT YOU GET WHEN YOU PARTNER WITH XSOLUTIONS

This isn't a break-fix arrangement. It's a partnership designed to keep your business running smoothly, securely, and productively, month after month, year after year.

- ✓ **Complete Managed IT:** We handle your entire IT environment so you and your team can focus on working ON your business, not IN it.
- ✓ **Proactive Cybersecurity:** Endpoint detection, threat monitoring, security awareness training, and dark web scans built into every plan.
- ✓ **Backup and Disaster Recovery:** Your data is backed up off-site and recoverable fast. Ransomware, hardware failure, or a natural disaster won't take you down.
- ✓ **Cloud Migrations and Modernization:** Whether you need a full cloud migration, a hybrid setup, or just a smarter way to collaborate, we design it around your business.
- ✓ **Flat, Predictable Pricing:** One monthly fee. No surprise bills. Most businesses in our area get a full IT team with us for less than the cost of a single in-house employee.
- ✓ **Strategic IT Planning:** Quarterly reviews, technology roadmapping, and vendor management so your IT always aligns with where your business is heading.
- ✓ **Seamless Onboarding:** Fully onboarded within 30 days. Zero disruption. Zero downtime.

Every one of these services comes backed by our 15-minute response guarantee and the same world-class customer experience our clients have recognized in 200+ five-star Google reviews.



READY TO SEE IF WE'RE A FIT?

We're not in the business of hard-sell tactics. We don't believe in them.

Here's what happens next: We schedule a quick 10-minute Discovery Session. You tell us what's going on with your IT, what's frustrating you, and what you wish was different. We listen. If it sounds like we can help, we'll schedule a deeper conversation. If not, we'll thank you for your time and point you in the right direction.

No pressure. No obligation. Just a straightforward conversation between two business owners.

Schedule your free Discovery Session today.

FINAL THOUGHT

Right now, you're spending money on IT support that's slow, reactive, and probably leaving your business exposed to risks you don't even know about. That's not a partnership. That's a liability.

XSolutions exists to change that. For more than 25 years, Construction, Distribution, Legal, and Nonprofit businesses across NY/NJ/CT have trusted us with their most critical technology, and they keep coming back because we deliver.

You deserve an IT partner who picks up the phone, solves the problem, and keeps your business running. That's what we do.

If you're tired of settling for less from your IT provider, let's talk.

LET'S CONNECT

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Looking forward to the conversation.

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